

To whom it may concern – re **Monitor Business Machines**

Fremantle e-Tech was commissioned by the Western Australian Government to showcase the WA TAFE system as a leader in:

- a) The utilisation of new state of the art technologies in the delivery of training (eg e-training) and,
- b) In developing and delivering training to new and emerging information and communications technology industry sectors.

A Request for Proposal (RFP) was drafted and offered to the market place. The RFP was designed to attract possible suppliers of cutting edge technologies, which would assist in establishing the e-Tech centre as the most technologically advanced training facility in Western Australia.

Monitor Business Machines were awarded the contract to supply smart cards (and associated products) that would enable e-Tech to offer an easy way to track and 'on charge' the facilities available to visitors, students & the general public.

Monitor was also appointed as a Gold Sponsors of the Fremantle e-Tech Centre in 2001. They form an integral part of a consortium of ten sponsors who support the technological and communication requirements of e-Tech. This consortium is the first of its kind in Western Australia.

Since being selected as a supplier and sponsor, Monitor Business Machines have demonstrated a preparedness and commitment to work with our Information Technology (IT) and Management staff to design and implement their smart card solution to address usage, billing and reporting requirements for:

- Internet access
- Computer use
- Photocopying
- Business Services
- Training

Since opening its doors in August 2001 the e-Tech Centre has enjoyed considerable success with over 2,500 visitors to the Centre each month. The Monitor smart card solution has been in place since the launch of the Centre and has met all of our requirements and surpassed all our expectations.

Of particular significance is the local and immediate back up support provided by Monitor that enables almost no interruption to our Centre functions over extended hours 7 days per week.

I would not hesitate to recommend Monitor for consideration as the providers of a smart card solution.

Yours sincerely

Paul Stenson  
Manager Fremantle e-Tech

